

**Prepared For:**

Client Name



# **Solar** **Business Proposal**

**Prepared By:**

User Assigned  
Designation  
Company Name

# Cover Letter



Dear XYZ,

ABC want to thank you for the opportunity to offer you the proposal of solar system for your beautiful home.

We are providing sustainable designs for more than 5 years and our talented crew has installed over 700 home solar installations in California itself. We love to help homeowners and their families to reap the benefits of solar power.

As a collective group, we offer global consulting to assist our clients in planning, development, design, construction, operation and maintenance of critical infrastructure.

Please let us know what questions you still have about the enclosed proposal and we'll respond quickly.

Regards,

**User Name**  
**Designation**  
**Company Name**

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# Project Context



### Objective:

Installation of XX KW residential Off-Grid Solar Rooftop System

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Text Here

Text Here



### Property Detail

- Total square footage of area for installation: **XXXXX**
- Proposed Starting Date: **XXX**
- Proposed Completion Date: **XXX**
- Total cost of Project: **\$XXXX**



# Scope of Work



System Design & Engineering.



Supply of all project related material (Such as PV modules, inverters, control panels etc.).



Pedestal and cable conduit fittings.



Installation & commissioning of all electrical components.



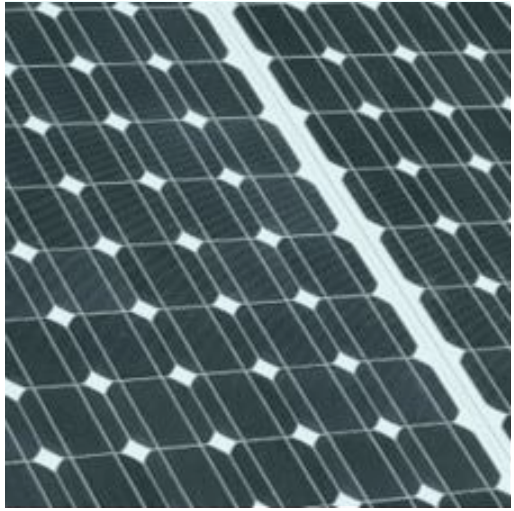
Project planning & controlling.



All the technical support & documentation required for statutory & regulatory approvals.



# Our Solar Panels



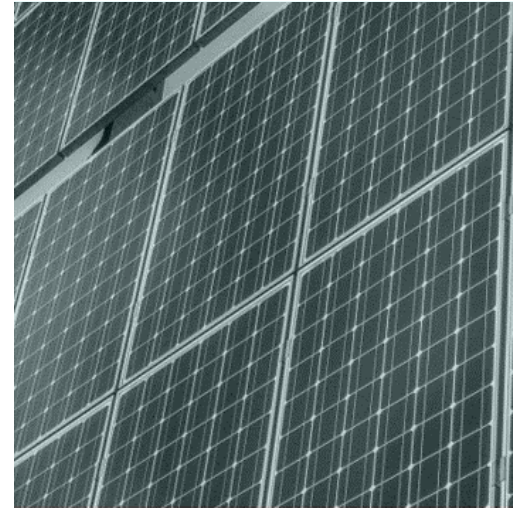
## Monocrystalline Silicon Panels

Capacity:

Efficiency:

Cost:

In this slide you can display the image of your company's solar panel

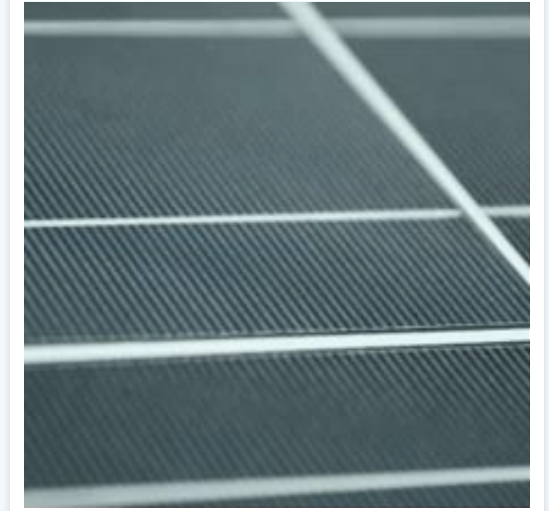


## Polycrystalline Silicon Panels

Capacity:

Efficiency:

Cost:



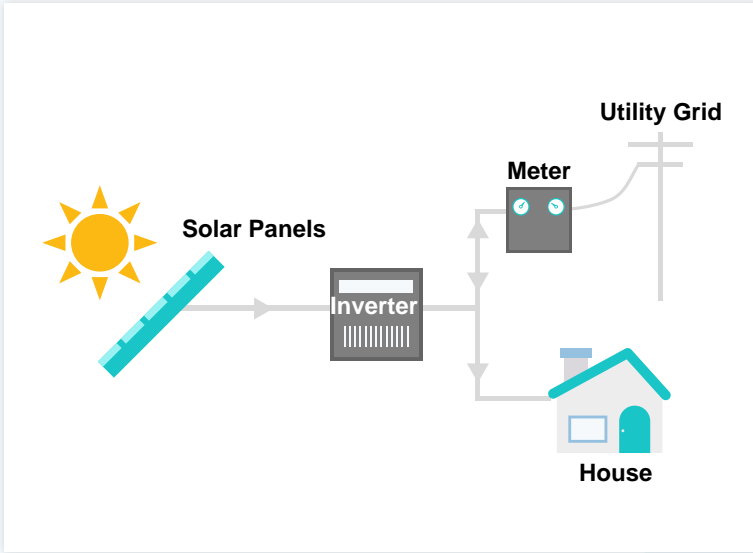
## Thin Film Panels

Capacity:

Efficiency:

Cost:

# Solar System Solutions we Offered



## Grid Tied System

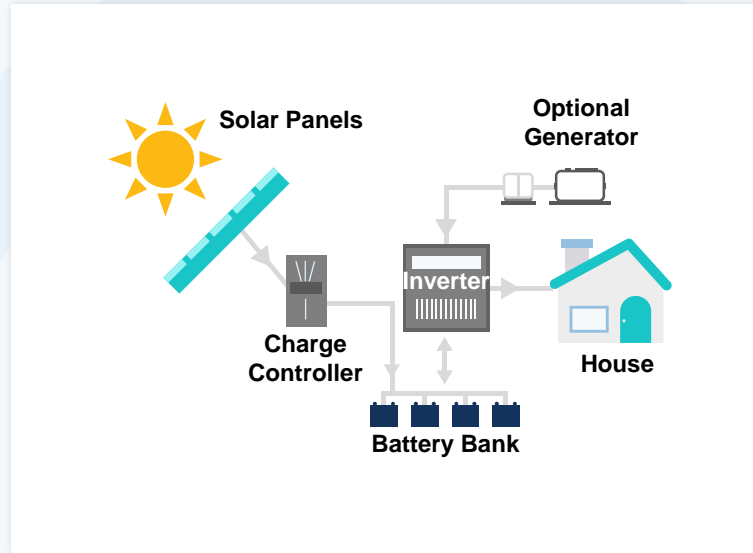
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## Off-Grid System

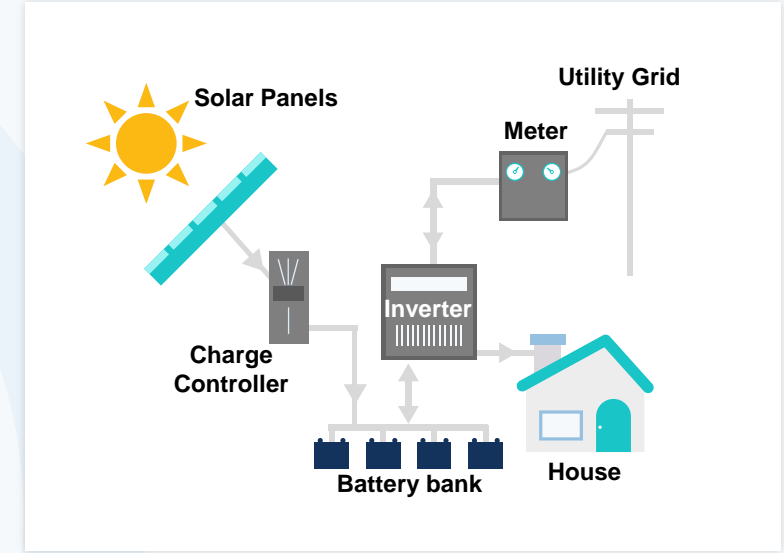
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## Hybrid System

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Your Text Here

This slide can be used to show the structural diagram of solar system your company offers

# Activity Schedule for Solar Business Services



	Start Date	End Date	Status
 <b>Site Survey</b>	XX	XX	Completed
 <b>Design Layout</b>	XX	XX	Incomplete
 <b>Site Preparation</b>	XX	XX	To be Start
 <b>Installation</b>	XX	XX	Add Text Here



# Deliverables of Solar Services



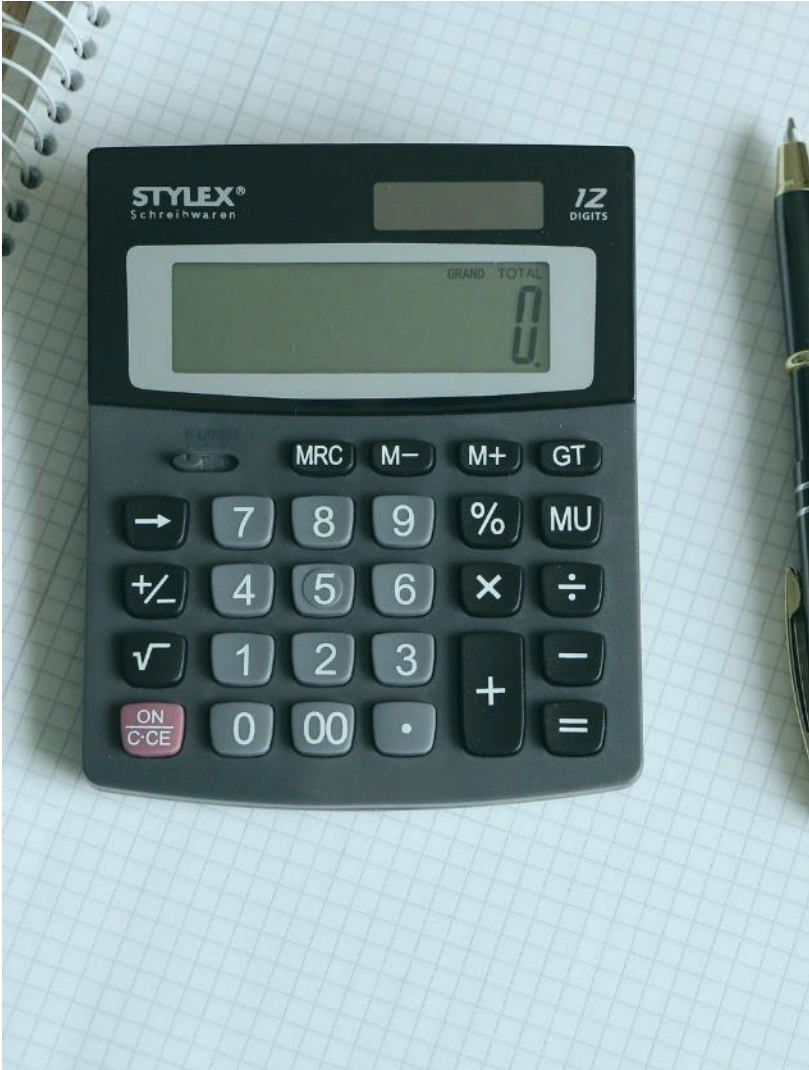
S.No.	Deliverable	Description
1.	Site Survey Report	Add text
2.	Design Drawings	Add text
3.	Material Warranty Cards	Add text
4.	Add text	Add text
5.	Add text	Add text
6.	Add text	Add text
7.	Add text	Add text
8.	Add text	Add text
9.	Add text	Add text

# Your Solar System Configuration and Costing



S.No.	Item	Description	Price
1.	PV Module	Add text	\$15,000
2.	Installation Structure	Add text	\$5,000
3.	Inverter	Add text	\$5,000
4.	Battery	Add text	\$3,000
5.	Installation Kit (Connectors, Cables & Conduit)	Add text	\$2,000
Labour			\$3,000
Subtotal			\$33,000
Tax Rate of XX%			\$XXXXX
<b>Total</b>			<b>\$XXXXXX</b>

# Your Return on Investment for Solar Business Services



Over the next 25 years, you will save an estimated \$XXXXX in energy costs.



Your new solar energy system will pay for itself in energy cost savings in X years.



Your property value is projected to increase by X%.



Add Text



Add Text



# About Us



## Our Vision

To become the global leader in manufacturing & providing high quality and cost effective complete solar system & solutions that will provide clean, reliable & grid competitive electric power around the world.



## Our Mission

To help in expanding and making solar power a clean, reliable & reachable energy source for everyone in the world.



ABC is a California based solar power system design & installation company founded in 2013. We specialize in solar powered energy solutions including photovoltaic solar (PV) panels, solar thermal heating systems, electric vehicle (EV) charging stations, energy efficient home improvements and commercial lighting. Our professional network of experienced solar installers, engineers and contractors allows us to combine affordable solar power solutions with the highest standards of customer service excellence.

# Accreditation



In addition to outstanding installation service and proven processes, it's just as important that we have skilled professionals on your job.

Following accreditations will give you third-party verification that you are working with only highly-skilled, thoroughly-trained craftspeople who will get the job done correctly.

- Add text
- Add text
- Add text
- Add text
- Add text



# Certifications



## ISO-9001



- Helps Organization to produce Desired Outcome
- Ensures Ongoing Controls
- Enhance Customer Satisfaction by meeting Customer requirement

## ISO-14001



- Helps Organization to reduce waste handling cost
- Enhance branding of Organization
- Increases profitability by saving energy

## ISO-27001



- Manages and minimizes risk exposure
- Helps you to comply with other regulations
- Provide you with a competitive advantage

## ISO-22301



- Flexibility during disruptions
- Competitive advantage
- Cost savings
- Maintain optimum client delivery level

## ISO-29990



- Competitive advantage
- Helps in establishing company quality model
- Increases market presence
- Global marketability



# Our Previous Projects



Project Area:

Installed Capacity:

Project Cost:

Completion Time:



Project Area:

Installed Capacity:

Project Cost:

Completion Time:

# Our Team 1/2



## JOHN SMITH

*Designation*

“Write Client Testimonial Here”

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## CAROL SMITH

*Designation*

“Write Client Testimonial Here”

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## PETER SMITH

*Designation*

“Write Client Testimonial Here”

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# Our Team 2/2



## LEWIS SPENCER

*Creative Director*

“Write Client Testimonial Here”

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## ISABELLA OWEN

*Account Manager*

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# Client Testimonials



“**TAMINA LASHLEY**

Designation

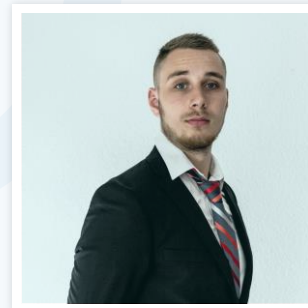
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“**BEN WATTS**

Designation

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“**FINN OMEGA**

Designation

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# Statement of Work & Contract



## Insurance:

- ABC will carry general liability insurance, workers compensation insurance and also provide certificates of insurance to client prior to the execution of any work, upon request.



## Payment:

- 30% of the total estimated cost on contract signing.
- 50% of the total estimated cost, at the beginning of the project.
- Remaining amount after submission of finding and recommendation reports.



# Statement of Work & Contract Cont..



## Cancellation or Modification:

- Any Cancellation or modifications to the signed contract must be approved in written at least two weeks prior to the commencement of the project. There will flat 40% chargeable fee of total quoted cost if any cancellation will be done.



## Warranty:

- ABC will unconditionally warrants workmanship for a period of five years. Any defects in the workmanship will be repaired or replaced, at the discretion of Contractor, at no cost to the Client.
- Damage to the panel from other persons or from weather events like hail, ice, snow, wind, lightning are not included in the warranty.





# Sign-off

- I have read Statement of Work and Contract carefully and understand all the terms & conditions of working with ABC.
- By signing below, I, XYZ agree to the mentioned Schedule, Methodologies, Deliverables and Contract set forth above by ABC for my need.
- Add text
- Add text

**Signature**



User Assigned  
Company Name

**Signature**



Client Name  
& Address



# Contact Us



## Address

# street number, city, state



## Contact Number

0123456789



## E-Mail Address

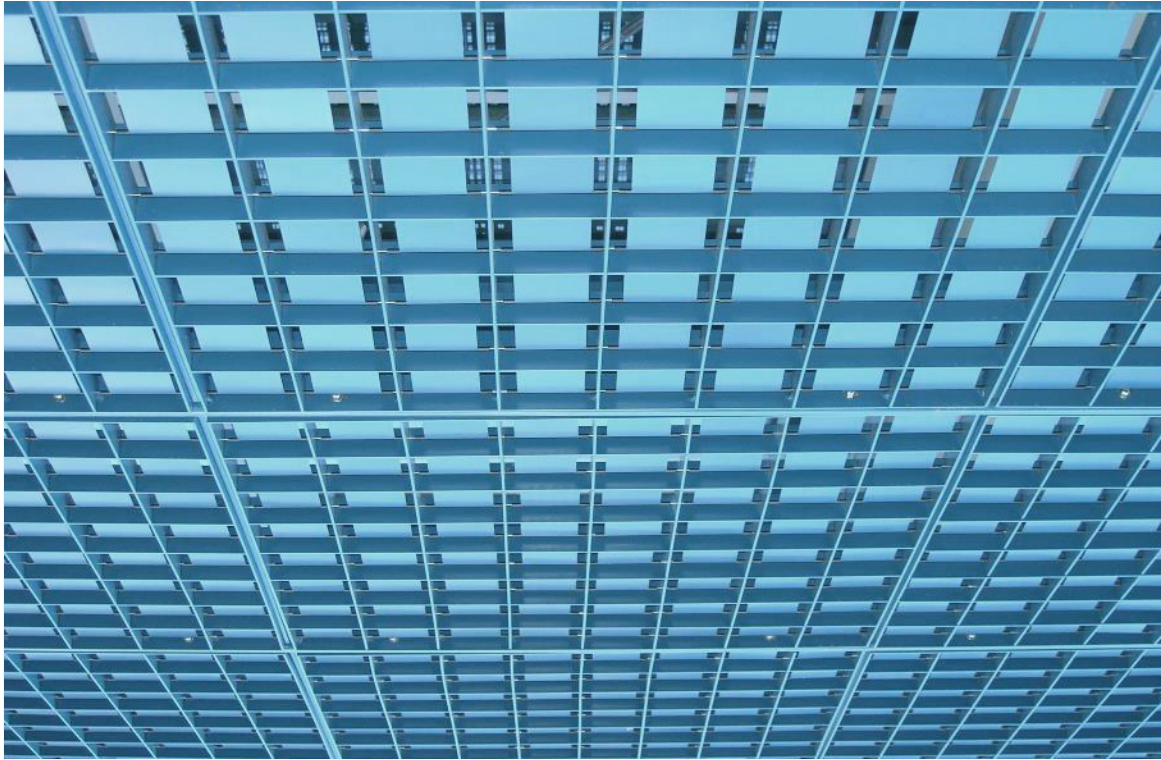
e-mailaddress123@gmail.Com



# Additional Slides



# Our Mission



## Mission

This slide is 100% editable. Adapt it to your needs and capture your audience's attention.



## Vision

This slide is 100% editable. Adapt it to your needs and capture your audience's attention.



## Target

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# Roadmap (3)

**2018**

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**2020**

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**2019**

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# Roadmap (4)

**2017**

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**2019**

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audience's attention.



**2018**

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audience's attention.



**2020**

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# Roadmap (5)

**2016**

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**2018**

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**2020**

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**2017**

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**2019**

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# 30 60 90 Days Plan



## 30 DAYS

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## 60 DAYS

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## 90 DAYS

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