

Price Proposal

Prepared By:
Company Name

Prepared For:
Client Name

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Cover Letter for Price Proposal

Dear client name,

The name of the client company commissioned the name of the contractor to prepare and submit a comprehensive cost proposal for the project of the former. The company plans to build a center of knowledge and training that will serve as a place for its employees to carry out team building programs, training and development sessions, and much more.

This cost proposal will provide the necessary information relevant to the aforementioned project as well as the costs to be incurred by business name and how such cost incurred will affect the financial statements, which entails the financial performance of the aforementioned business.

User assigned, user title

company name

Company Name | client name

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Agreement Terms for Price Proposal

This Consulting Contract (this “Agreement” or this “Consulting Contract”), effective as of [Contract Start Date], (“Effective Date”) is made by and between [Client Company], a company organized and existing in [Client City, with offices located at [Client Address] (“Company”) and [Sender Company], a company organized and existing in [Sender City], with offices located at [Sender Address] (“Consultant”).



Engagement

Company hereby engages Consultant and Consultant agrees to render at the request of Company, independent consulting services (“Services”) as set forth in the Statement of Work at Attachment 1 and other statements of work which may be added hereto by way of modification to this Agreement (“Statement of Work”), all of which are incorporated herein and form a part hereof.



Term

The term of this Agreement shall commence on the Effective Date and continue until [Contract End Date], unless otherwise modified by mutual, written agreement of the parties or terminated as set forth herein.



Compensation & Payment

As consideration for the Services, and upon the submission of monthly invoices, within the payment terms stipulated herein, the Company shall pay Consultant at the rates or in accordance with the milestone payment schedule set forth on purchase order(s) issued by Company or in the Statement of Work, for such Services as are actually rendered by Consultant and accepted by the Company.



Cancellation and Modification:

Cancellation of all or part of this project must take place at least two weeks prior to commencement of work. A kill fee of 50% of the total quoted price will be due if cancellation occurs after this time.

- Any modifications to the agreed-upon contract must be approved in writing at least one week prior to the commencement of the project.

→ **The price proposal** refers to the offeror's pricing for providing the required design and construction services.

Prepared By: **Company Name**
Prepared For: **Client Name**



Pricing Proposal

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→ Companies use **pricing solutions** to develop, manage, and analyse the optimal price strategies for their products and services.



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Cost Proposal & Pricing Solutions

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Significant pricing strategies:

- Depending on the industry and business model
- value-based
- competition-based
- cost-plus
- dynamic pricing .

Price Proposal Required Materials Indirect Cost

Required Materials	Cost	Markup	Pct Markup	Price	Total
Text Here	\$6.12	\$68.3	0.1%	\$9.96	36.9%
Text Here	\$1.19	\$69.3	2.1%	\$25.14	56.9%
Text Here	\$6.10	\$888.3	6.1%	\$43.14	69.9%
Other Items	\$9.12	\$8.3	9.1%	\$12.1	10.9%
Text Here	\$8.12	\$68.3	6.1%	\$19.5	50.9%
Text Here	\$9.12	\$3.3	5.1%	\$20.54	20.9%
Total Materials	\$7.11	\$98.3	9.1%	\$91.14	45.9%
Labor	\$9.12	\$69.3	63.11%	\$55.14	9.9%
Text Here	\$6.12	\$66.3	6.1%	\$9.14	75.9%
Text Here	\$3.11	\$67.3	8.1%	\$8.24	12.9%
Materials and Labor	\$9.12	\$66.3	7.1%	\$9.14	96.9%
Indirect Costs				\$98.14	9.90%
Text Here				\$23.14	7.20%
Text Here				\$75.14	6.8%
Text Here				TBO	9.0%
Price Excluding Taxes				\$9.14	90.9%
Text Here				\$9.14	80.9%
Text Here				\$9.14	60.9%
Price Including Taxes				\$9.14	100.9%

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- **The budget narrative** outlines the costs in each budget category in a clear and succinct manner.
- As well as which budget items will be funded by the grant and which will be covered by matching funds.

Price Proposal Budget Category Name Narrative Annual Cost

Budget Category Name	Budget Category Narrative	Cost
Office Supplies/Materials	<ul style="list-style-type: none"> • This slide is 100% editable. • Adapt it to your needs and capture your audience's attention. 	\$
Text Here	<ul style="list-style-type: none"> • This slide is 100% editable. • Adapt it to your needs and capture your audience's attention. • This slide is 100% editable. • Adapt it to your needs and capture your audience's attention. 	\$
Misc. Cost	<ul style="list-style-type: none"> • This slide is 100% editable. • Adapt it to your needs and capture your audience's attention. 	\$
Other Annual Cost		\$

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FAQs



How should a cost proposal be written?

- Describe the goals of your project.
- Summarize the cost aspects.
- Costs should be broken down.
- Provide a cost breakdown.
- Submit for assessment.



FAQs

How should a pricing proposal email be written?

- Gratitude statement (one sentence)
- Problem definition and financial ramifications (one or two sentences)
- desired result (one or two sentences)
- Solution Suggestion (two to five sentences)
- Price estimate (one sentence)
- Risk mitigation (one or two sentences)
- Next step (one sentence)



FAQs

How do you respond to a price proposal?

- "I am elated to accept your offer to [describe the business offer]."
- "We agree with your proposal to [describe the business offer]."
- "I am pleased to inform you that [Business Name] has accepted the terms of your proposal to [describe the business offer]."



About Us

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- **In addition, Slide Team compiles data and statistics from thousands of sources over a wide range of topics to help customers make intelligent decisions. We develop and present our research in the form of fully editable PowerPoint templates to make it easy for our customers to create presentations based on their individual requirements.**
- **With a large team comprising of Research Analysts, Statisticians, Industry Experts and Designers spread over 6 countries, SlideTeam now hosts the world's largest collection of Ready to Use PowerPoint templates on all topics and industries.**
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