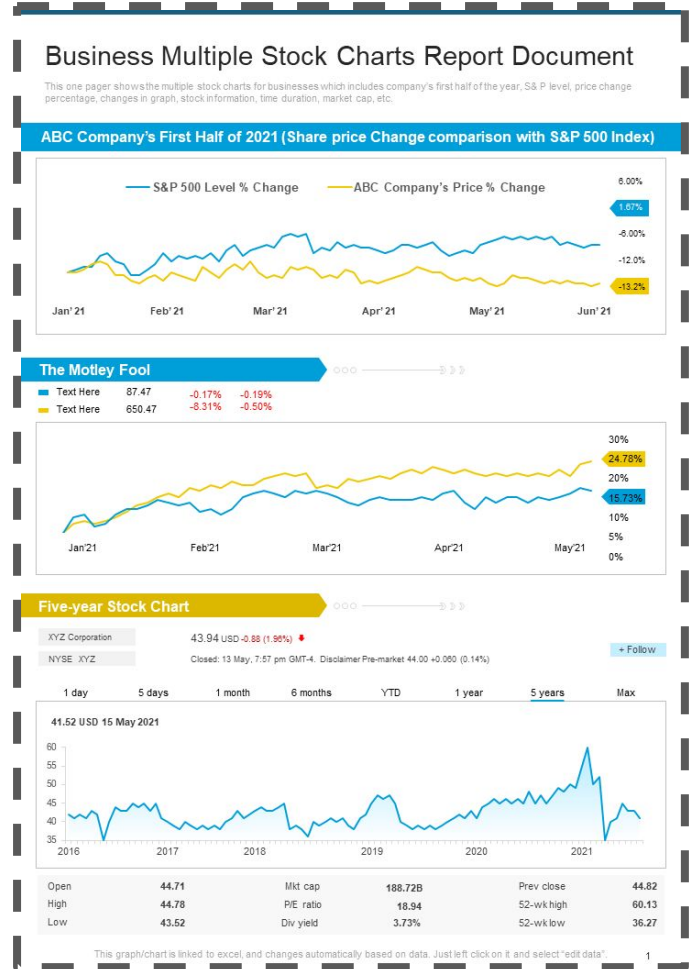


Stock Pitch

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A company profile is a written introduction to a business that informs the reader about its :

- Activities
- Mission
- Goals
- Weaknesses.

Company Profile



The template features a blue header with a city skyline image. Below the header, there are three columns of text, each with a circular icon. The first column is titled 'Background' and lists bullet points for company history. The second column is titled 'Company's Vision' and lists bullet points for adaptability. The third column is titled 'Company's Mission' and lists bullet points for audience attention. Below these columns are two larger sections: 'Our Focus' with a target icon and a list of services (Hydraulics, Engine, Electrical, Body & Frame), and 'Certifications & Memberships' with a checklist icon and a list of organizations (Canadian Construction Association, ISO 9000, WHMIS Training, Construction Safety Training System).

(Company Name) started in 1987 from just one bulldozer that was picked up in an equipment auction

Today, The Company is now a full service rental house with more than **150 pieces of equipment**.

Background:

- Add details on company's history
- Previous line of services
- How it all started etc.
- Other key points

Company's Vision:

- This slide is 100% editable.
- Adapt it to your needs and capture your audience's attention.

Company's Mission:

- This slide is 100% editable.
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Our Focus

- Hydraulics
- Engine
- Electrical
- Body & Frame

needs on site effectively & efficiently.

Certifications & Memberships

- Canadian Construction Association
- ISO 9000
- WHMIS Training
- Construction Safety Training System

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- A market **Catalyst** is anything that causes a significant change in the price trend of a stock.
- **Headwinds** are the factors that cause the economy or the company's value to fall or grow.

Catalysts and Headwinds



This slide talks about short term catalyst (points which spur the growth) & risk covered in each stage

Short-term Catalysts

- › Lower rates in Canada will allow lower effective cost of debt
- › REITs gets more attractive to investors due to lower rates
- › Sale of non-core assets results to leaner and more efficient portfolio
- › Commitment of continuation NCIB by management
- › Lower norms in commodity prices adjusts stabilization of market sentiments

Risks

- › The risk of non-renewals by oil-related tenants elevates due to weakening Canadian economy
- › Residential housing bubble burst could spill over to the office market

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- The quantitative process of determining the fair value of an asset, investment, or firm is known as **Valuation**.
- In general, a company can be valued either absolute or relative to other similar companies or assets.

Valuation

Discounted Cash Flow		
Discount rate (%)	14.5%	
PV FCF equity (2011-18) (r\$m)	1477.09	
PV terminal value of equity (r\$m)	1390.87	
DCF (r\$m)	2867.96	
Shares outstanding (m)	233.30	
Price Target (R\$)	12.29	
Current price (R\$)	6.38	
Price target (Base)	12.45	93%
Price target (Upside)	16.74	161%
Price target (Downside)	4.81	-25%



- 01 Base Case** → Inputs and assumptions guided by discussions with management
- 02 Upside Case** → 1 day incremental improvement in receivable, inventory, and payable days
→ Real GDP growth rate ramping up to 7% by 2021, leading to buoyant demand for launches
- 03 Downside Case** → 3 day incremental deterioration in receivable, inventory, and payable days
→ Negative real GDP growth and labor/material cost pressure squeezing gross margins

This slide covers the valuation part of the company based on sensitivity analysis & Cash flow method. You can also use DCFP and other related techniques to estimate the same.

Price Target Sensitivity							
WACC (%)							
	12.45%	12.5%	13.5%	14.5%	15.5%	16.5%	17.5%
TV Growth (%)	1.4%	13.49	12.40	11.48	10.70	10.02	9.43
	2.4%	13.92	12.71	11.71	10.86	10.14	9.51
	3.4%	14.45	13.08	11.97	11.05	10.27	9.60
	4.4%	15.10	13.54	12.45	11.27	10.42	9.71
	5.4%	15.95	14.11	12.69	11.54	10.61	9.83
	6.4%	17.08	14.85	13.18	11.88	10.83	9.98
	7.4%	18.66	15.84	13.82	12.29	11.11	10.16

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Common risk-mitigation strategies exist. These typically include :

- Acceptance
- Reduction
- Transference
- Avoidance
- Hedging



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Investment thesis :

- An investment thesis is a written analysis that explains why an investment opportunity should generate a high return.
- Risk Factors, Expected returns, Efforts necessary to execute the plan ; are the key factors in an Investment thesis.

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One Page Stock Pitch for Semiconductor Company

This one page shows a stock pitch for semiconductor company with details such as company introduction, business model, revenue sources, company financials, key financial ratios, industry outlook, investment thesis, market capitalization and recommendations for stock investment etc.

Cintel Company Overview

- > **Business Model**: The biggest and most respected multinational semiconductor chipmaker worldwide based on sales and shipments. Cintel designs and develops innovative, interconnected digital platforms
- > **Revenue Sources** – Architecture, Software Services, PC Client Group and Data Centre Group
- > **Current Share Price** - \$ 22
- > **Market Cap** - \$ 5000
- > **Enterprise Value** - \$ 5500
- > **Profit Margin** – 25%

Industry Outlook

- > Semiconductor Industry is expected to grow by 6% in 2021
- > There are high expectations from the launch of new operating system leading to an additional 3% hike in revenue.
- > Supply constraints on semiconductor products are improving and easing a bit bringing more capacity online.

Company Financials

Year	Revenue	EBIT	EBITDA	Net Profit	Return on Investment
2016	350	100	120	80	12%
2017	380	120	140	105	14%
2018	425	150	170	120	15%
2019	500	170	195	145	17%
2020	550	200	225	170	19%

Key Financial Ratios

Return on Equity 22% (2020) 20% (2019)	Interest Coverage ratio 3.5x (2020) 2.8x (2019)
P/E Ratio 12 (2020) 9.5 (2019)	EBITDA Margin 15% (2020) 12.5% (2019)

Investment Thesis

Stability and industry dominance unaffected by macro factors

Macroeconomic instability does not hinder the rapid growth of the global semiconductor market. Cintel has historically the highest gross margins, high dividend yield and an incredibly low debt balance sheet.

New products open the way for partnerships

New Chip software opens opportunities for new partnerships with companies like Lenovo, HP, Dell, Samsung, Acer, ASUS-resulting in increased market share. The introduction of Haswell architecture in 2019 will help Intel improve productivity and gross margins

Main Catalysts in Company's Growth

- > Introduction of New Chip Software
- > New Production Architecture
- > Business Acquisitions

Recommendations

- > Shorting of Cintel Semiconductor Company is recommended as share price is overvalued

FAQs

What are the main components of Company profile?

- Mission/vision statement.
- A brief overview of the company's history.
- A summary of the solution.
- Development and expansion.
- Products and services are described in detail.
- Position in the industry.
- Testimonials and client portfolio.
- Departments and the team.
- Action/Call to action

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What is headwind vs tailwind in business?

- Tailwinds are factors and events that boost growth or have a positive impact on profits and revenue.
- Headwinds are factors or events that cause growth to slow or have a negative impact on profits and revenue.
- A headwind in one industry may be a tailwind in another, and vice versa.

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Name some valuation methods .

- DCF analysis
- comparable company analysis
- precedent transactions.

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